

Our ref: Sample

(Date)

# Sample copy

Dear (Salutation)

## Merger for Keystone Positive Change Investment Trust Plc

Account number: XXXXXX

Your financial adviser: XXXXXX

I am writing to you because you are invested in the Keystone Positive Change Investment Trust Plc , provided by Baillie Gifford.

Baillie Gifford has informed us that the Keystone Positive Change Investment Trust Plc (Investment Trust) will merge into the Baillie Gifford Positive Change (OEIC) fund on **07 February 2025**. You'll see the new asset on your valuations and statements after that date.

The merger is subject to shareholder approval. If it isn't approved, we will write to let you know.

You may want to speak to your financial adviser about the impact of the merger. Please speak to them before making any investment decisions, or if you have any questions about this change.

**If you don't have a financial adviser**, we recommend that you consider the benefits of receiving professional financial advice, which can be especially important when you need to make investment decisions. If you would like to search for an adviser in your area you can start by visiting [quilter.com/financial-advice/find-an-adviser](https://quilter.com/financial-advice/find-an-adviser)

The last date we can sell from the asset before the merger will be 14:00 on 27 January 2025.

### How the merger will affect your account

- **The value of your asset holding** – The merger may affect the value of your asset holding, as explained below under the heading "Will the merger cost me anything?"
- The merger **may change the asset's risk profile**. You can see more information about the new asset in its Key Investor Information document, available online at XXXXX  
Please note, it may not reflect the charges applicable when accessing the asset through us.

- **Ongoing Charge Figure (OCF) / Total Expense Ratio (TER)** - the OCF/TER for the Baillie Gifford Positive Change (OEIC) fund is 0.54%.

Fund managers apply an Annual Management Charge (AMC) for the investment management they provide. This is reflected within the daily price of the fund and not taken directly from your holdings.

The OCF/TER represents the ongoing charges for the fund, expressed as a percentage. It is the sum of the AMC and all other running costs of the fund. OCF is increasingly replacing the TER.

### **A note about cash in your account**

We don't take any product or service charges on your cash balance (although the value is still included in the total value calculation for the charge). Instead, we pay you a rate of interest on cash in your account and we are paid by retaining a proportion of the interest we receive from our banking partners.

You can find more information, including the current interest rate payable and how much interest we retain, on our website at [quilter.com/interest-on-cash](https://quilter.com/interest-on-cash)

### **Will the merger cost me anything?**

The costs of the proposal will be borne by the asset and are expected to be approximately 0.54% of the asset's value.

### **Why the assets are merging**

The Board recognises that there has been a challenging period of performance during a difficult backdrop for the Investment Trust sector and having taken steps to try and enhance the value for shareholders, the size of the company and the low liquidity, feel it is in the best interest of share class holders to merge into the Baillie Gifford Positive Change (OEIC) fund.

You can find more information about the old and new assets overleaf.

### **The next steps and avoiding the merger**

You do not need to take any action unless you would like to choose a new asset from our extensive range. You can switch your holding in Keystone Positive Change Investment Trust Plc at any time up until **14:00** on **27 January 2025**. If you decide to switch into a new asset(s), please note that you will also need to update your asset choice for Direct Debit payments, if applicable.

If you have any questions about this letter, please speak to your financial adviser who will be able to help you. Alternatively, you can call or email us using the details shown and we will be happy to help. Our Customer Service Centre is open 8:30am – 5:30pm, Monday to Friday.

Yours sincerely,



**Callum Earl**

*Head of Client Services*

## Investment objectives

| <b>Current asset</b><br><b>Keystone Positive Change Investment Trust Plc</b>   | <b>New asset</b><br><b>Baillie Gifford Positive Change (OEIC)</b>  |
|--|--|
| <p><b>Investment objective:</b><br/>                     "The Company is actively managed and invests in a diversified portfolio of assets. The Company will invest for long term capital growth predominantly in shares of companies with the aim of exceeding the MSCI AC World Index (in sterling terms) by at least 2% per annum over rolling five-year periods. The Company will contribute towards a more sustainable and inclusive world by investing in the equities of companies whose products or services make a positive social or environmental impact.</p> | <p><b>Investment objective:</b><br/>                     The Fund aims to outperform (after deduction of costs) the MSCI ACWI Index, as stated in sterling, by at least 2% per annum over rolling five-year periods. The Fund also aims to contribute to a more sustainable and inclusive world over rolling five-year periods (the "Impact"). The Fund will contribute to a more sustainable and inclusive world (as defined in the Theory of Change set out in the Prospectus) through investing (at least 90%) in companies whose products and/or services contribute to the Impact by addressing critical social and/or environmental challenges in the areas that include: i) social inclusion and education; ii) environment and resource needs iii) healthcare and quality of life iv) base of the pyramid (addressing the needs of the poorest four billion people in the world) (the "Impact Outcomes") with each of social inclusion and education; environment and resource needs; healthcare and quality of life and base of the pyramid (being an "Impact Theme")</p> |