

Our ref: Sample

(Date)

Sample copy

Dear (Salutation)

Change of Annual Management Charge (AMC) for HSBC funds

Account number: XXXXXX

Your financial adviser: XXXXXX

I am writing to you because you are invested in one or more of the HSBC funds, provided by HSBC Global Asset Management (UK) Limited.

What is changing

HSBC are increasing the AMC for the funds from 28 March 2024. Fund managers apply an AMC for the investment management they provide. This is reflected in the pricing of the fund and not taken directly from your holdings.

The Ongoing Charges Figure (OCF) / Total Expense Ratio (TER) represents the ongoing charges for the fund, expressed as a percentage. It is the sum of the AMC and all other running costs of the fund. OCF is increasingly replacing the TER.

You may want to speak to your financial adviser about the impact of this change. Please speak to them before making any investment decisions, or if you have any questions about this change.

If you don't have a financial adviser, we recommend that you consider the benefits of receiving professional financial advice, which can be especially important when you need to make investment decisions. If you would like to search for an adviser in your area you can start by visiting [quilter.com/financial-advice/find-an-adviser](https://www.quilter.com/financial-advice/find-an-adviser)

What this change means for you

This table shows the current and the new amounts once the change has completed.

	Current AMC %	Current OCF / TER%	New AMC %	New OCF / TER %
HSBC Global Strategy Adventurous Portfolio	0.10	0.19	0.13	0.23
HSBC Global Strategy Balanced Portfolio Inc	0.10	0.17	0.12	0.20
HSBC Global Strategy Balanced Portfolio Acc	0.10	0.17	0.12	0.19
HSBC Global Strategy Cautious Portfolio	0.10	0.17	0.13	0.21
HSBC Global Strategy Conservative Portfolio	0.10	0.17	0.13	0.21
HSBC Global Strategy Dynamic Portfolio Inc	0.10	0.18	0.12	0.22
HSBC Global Strategy Dynamic Portfolio Acc	0.10	0.18	0.12	0.21

Please note that none of the changes detailed in this letter affect any charges made by Quilter.

Why the change is happening

HSBC are changing the way that fees associated with certain administrative tasks are paid. These services include processing instructions from investors to buy and sell shares in the funds and issuing statements, which are provided by third party companies who charge a fee.

Currently, their fees are paid by HSBC but given the importance of these services to the overall operation of the funds, they believe it is appropriate to charge these fees directly to the funds going forward.

The next steps

You don't need to take any action unless you would like to choose a new fund from our extensive range. Please speak to your financial adviser before making any investment decisions or if you have any questions about this change.

If you have any questions about this letter, please speak to your financial adviser who will be able to help you. Alternatively, you can call or email us using the details shown and we will be happy to help. Our Customer Service Centre is open 8:30am – 5:30pm, Monday to Friday.

Yours sincerely,



Callum Earl

Head of Customer Operations