

# What your report covers

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In order to aid your understanding, definitions of the <u>underlined</u> terms are provided in the investment glossary at the end of this document.





Marcus Brookes Chief Investment Officer

# Our market summary

The third quarter of 2024 ended with most asset classes in positive territory, but the headline figures don't tell the story of the market volatility experienced in the quarter. In early August disappointing US economic data, an interest-rate hike from the Bank of Japan, and questions about tech valuations all led to a significant sell-off in global equity markets. However, this increased volatility in markets ended up being short-lived. The long-anticipated interest rate cut by the <u>US Federal Reserve</u> (Fed) in September, stronger US economic data, and fresh stimulus in China helped to ease concerns supporting a strong rally at the end of the quarter.

### Equity markets



US equities advanced over the quarter, but the performance across different sectors was mixed. The quarter saw a broadening of returns away from the big tech names with the utilities and real estate sectors the best performing. Overall, US equities rose 5.9% in dollar terms, but due to the dollar's weakness against the pound, sterling-based investors saw a loss of 0.2%.



European equities were more muted in Q3 delivering returns of 1.6% in local currency terms. However, returns were again impacted by the strength of the pound and translated into a 0.1% return for sterling-based investors. Economic data highlighted the sluggish eurozone recovery this year, with Germany disproportionately affected by the ongoing global manufacturing downturn, in addition to increased competition from cheaper Chinese imports.



UK equities were up 2.2% over the quarter as the landslide Labour victory in the general election raised hopes of a more stable political backdrop and the beginnings of an economic recovery. This coincided with building expectations of a rate cut by the Bank of England (BoE), which they duly provided in August. The consumer discretionary, consumer staples, and financial sectors were the top performers over the quarter, whilst energy was a significant detractor.



Emerging markets performed well over the quarter returning 2.6%. This was largely due to the raft of new stimulus measures from Chinese policymakers that saw a surge by Chinese equities in late-September, ending the quarter 16.5% up. Elsewhere, Thailand was the top performer with South Africa also notably strong, whilst India, Brazil, and Korea all underperformed.

### Fixed-income

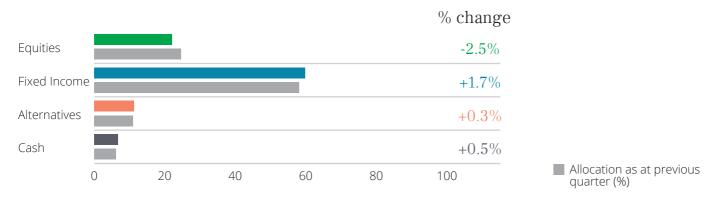


Fixed income markets were buoyed by the prospect of lower interest rates with global bonds up 4.1% and global corporate bonds returning 4.9%. Government bonds performed well due to changing investor expectations on interest rates. US Treasuries gained 4.7%, while UK gilts trailed with a return of 2.4%.

Source: Quilter Investors as at 30 September 2024. Total return, percentage growth in pounds sterling except where shown, rounded to one decimal place. The performance shown for global equities is represented by the MSCI AC World Index; US equities by the MSCI USA Index; European equities by the MSCI Europe ex UK Index; UK equities by the MSCI United Kingdom All Cap Index; emerging markets by the MSCI Emerging Markets Index; Chinese equities by the MSCI China Index, global bonds by the Bloomberg Global Aggregate Index, global corporate bonds by the Bloomberg Global Aggregate Corporate Index, US Treasuries by the ICE BofA US Treasury (GBP Hedged) Index; and UK gilts by the ICE BofA UK Gilt Index.

# Your investment summary: Cirilium Conservative Portfolio

### Cirilium Conservative Portfolio asset allocation breakdown



# Cirilium Conservative Portfolio growth year by year to end of September

| Holding   | 2024  | 2023 | 2022   | 2021 | 2020 |
|---|-------|------|--------|------|------|
| Quilter Investors Cirilium Conservative Portfolio - A (GBP) Accumulation Shares | 7.5%  | 0.5% | -13.3% | 7.2% | 0.6% |
| Quilter Investors Cirilium Conservative Portfolio - R (GBP) Accumulation Shares | 8.0%  | 1.0% | -12.8% | 7.8% | 1.2% |
| IA Mixed Investment 0-35% Shares sector average                                 | 10.7% | 2.7% | -11.3% | 5.7% | 0.4% |

## Cirilium Conservative Portfolio growth to month end

| Holding  | 3 months | 6 months | 1 year | 3 years | 5 years | Since<br>launch* | Launch<br>date |
|--|----------|----------|--------|---------|---------|------------------|----------------|
| Quilter Investors Cirilium Conservative Portfolio -<br>A (GBP) Accumulation Shares | 2.2%     | 2.2%     | 7.5%   | -6.3%   | 1.0%    | 37.2%            | 30/03/12       |
| Quilter Investors Cirilium Conservative Portfolio -<br>R (GBP) Accumulation Shares | 2.3%     | 2.4%     | 8.0%   | -4.9%   | 3.8%    | 47.2%            | 30/03/12       |
| IA Mixed Investment 0-35% Shares sector average                                    | 2.6%     | 3.2%     | 10.7%  | 0.7%    | 6.9%    | 49.4%            |                |

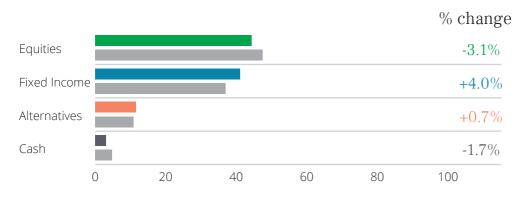
<sup>\*</sup>Since launch performance figures are from the launch date of the respective share class.

Past performance is not a guide to future performance and may not be repeated. Investment involves risk. The value of investments and the income from them may go down as well as up and investors may not get back the amount originally invested. Because of this, an investor is not certain to make a profit on an investment and may lose money. Exchange rates may cause the value of overseas investments to rise or fall.

Source: Quilter Investors as at 30 September 2024 unless otherwise stated. Total return, percentage growth, net of fees in pounds sterling. We have shown the performance of the portfolio against a performance comparator that is considered appropriate on the basis that the portfolio's equity exposure over time is expected to be similar to that of the average fund in this sector. Due to rounding and the use of derivatives (financial instruments that derive their values from underlying assets) the allocations may not add up to 100%.

# Your investment summary: Cirilium Balanced Portfolio

### Cirilium Balanced Portfolio asset allocation breakdown



Allocation as at previous quarter (%)

### Cirilium Balanced Portfolio growth year by year to end of September

| Holding   | 2024  | 2023 | 2022   | 2021  | 2020  |
|---|-------|------|--------|-------|-------|
| Quilter Investors Cirilium Balanced Portfolio - A (GBP) Accumulation Shares | 9.2%  | 2.1% | -13.3% | 13.5% | -0.7% |
| Quilter Investors Cirilium Balanced Portfolio - R (GBP) Accumulation Shares | 9.7%  | 2.7% | -12.7% | 14.1% | -0.1% |
| IA Mixed Investment 20-60% Shares sector average                            | 12.1% | 4.2% | -10.7% | 11.3% | -1.2% |

# Cirilium Balanced Portfolio growth to month end

| Holding  | 3 months | 6 months | 1 year | 3 years | 5 years | Since<br>launch* | Launch<br>date |
|--|----------|----------|--------|---------|---------|------------------|----------------|
| Quilter Investors Cirilium Balanced Portfolio - A (GBP) Accumulation Shares    | 2.1%     | 2.1%     | 9.2%   | -3.3%   | 8.9%    | 109.5%           | 02/06/08       |
| Quilter Investors Cirilium Balanced Portfolio - R<br>(GBP) Accumulation Shares | 2.2%     | 2.4%     | 9.7%   | -1.7%   | 12.1%   | 131.0%           | 02/06/08       |
| IA Mixed Investment 20-60% Shares sector average                               | 2.3%     | 3.5%     | 12.1%  | 4.4%    | 14.7%   | 94.4%            |                |

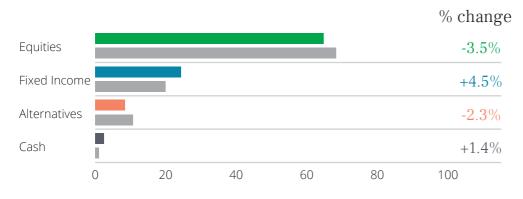
<sup>\*</sup>Since launch performance figures are from the launch date of the respective share class.

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Source: Quilter Investors as at 30 September 2024 unless otherwise stated. Total return, percentage growth, net of fees in pounds sterling. We have shown the performance of the portfolio against a performance comparator that is considered appropriate on the basis that the portfolio's equity exposure over time is expected to be similar to that of the average fund in this sector. Due to rounding and the use of derivatives (financial instruments that derive their values from underlying assets) the allocations may not add up to 100%.

# Your investment summary: Cirilium Moderate Portfolio

### Cirilium Moderate Portfolio asset allocation breakdown



Allocation as at previous quarter (%)

# Cirilium Moderate Portfolio growth year by year to end of September

| Holding   | 2024  | 2023 | 2022   | 2021  | 2020  |
|---|-------|------|--------|-------|-------|
| Quilter Investors Cirilium Moderate Portfolio - A (GBP) Accumulation Shares | 11.1% | 3.5% | -14.9% | 19.0% | 0.0%  |
| Quilter Investors Cirilium Moderate Portfolio - R (GBP) Accumulation Shares | 11.7% | 3.8% | -14.2% | 19.8% | -0.4% |
| IA Mixed Investment 40-85% Shares sector average                            | 13.8% | 5.3% | -10.3% | 16.8% | -0.1% |

# Cirilium Moderate Portfolio growth to month end

| Holding  | 3 months | 6 months | 1 year | 3 years | 5 years | Since<br>launch* | Launch<br>date |
|--|----------|----------|--------|---------|---------|------------------|----------------|
| Quilter Investors Cirilium Moderate Portfolio - A (GBP) Accumulation Shares    | 1.9%     | 2.3%     | 11.1%  | -2.0%   | 16.5%   | 160.9%           | 02/06/08       |
| Quilter Investors Cirilium Moderate Portfolio - R<br>(GBP) Accumulation Shares | 2.1%     | 2.5%     | 11.7%  | -0.5%   | 18.7%   | 186.6%           | 02/06/08       |
| IA Mixed Investment 40-85% Shares sector average                               | 1.6%     | 3.3%     | 13.8%  | 7.5%    | 25.5%   | 135.8%           |                |

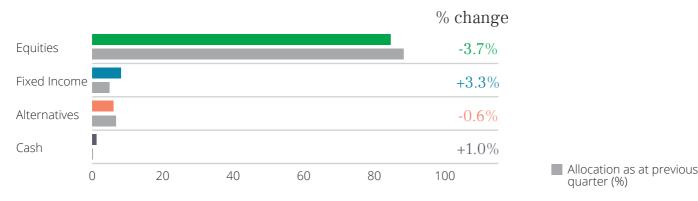
<sup>\*</sup>Since launch performance figures are from the launch date of the respective share class.

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Source: Quilter Investors as at 30 September 2024 unless otherwise stated. Total return, percentage growth, net of fees in pounds sterling. We have shown the performance of the portfolio against a performance comparator that is considered appropriate on the basis that the portfolio's equity exposure over time is expected to be similar to that of the average fund in this sector. Due to rounding and the use of derivatives (financial instruments that derive their values from underlying assets) the allocations may not add up to 100%.

# Your investment summary: Cirilium Dynamic Portfolio

# Cirilium Dynamic Portfolio asset allocation breakdown



### Cirilium Dynamic Portfolio growth year by year to end of September

| Holding  | 2024  | 2023 | 2022   | 2021  | 2020  |
|--|-------|------|--------|-------|-------|
| Quilter Investors Cirilium Dynamic Portfolio - A (GBP) Accumulation Shares | 12.7% | 3.6% | -17.0% | 24.5% | -1.7% |
| Quilter Investors Cirilium Dynamic Portfolio - R (GBP) Accumulation Shares | 13.4% | 4.4% | -16.4% | 25.4% | -1.0% |
| IA Flexible Investment sector average                                      | 13.0% | 4.8% | -9.6%  | 18.5% | 1.0%  |

# Cirilium Dynamic Portfolio growth to month end

| Holding   | 3 months | 6 months | 1 year | 3 years | 5 years | Since<br>launch* | Launch<br>date |
|---|----------|----------|--------|---------|---------|------------------|----------------|
| Quilter Investors Cirilium Dynamic Portfolio - A (GBP) Accumulation Shares    | 1.8%     | 2.2%     | 12.7%  | -3.1%   | 18.6%   | 166.6%           | 02/06/08       |
| Quilter Investors Cirilium Dynamic Portfolio - R<br>(GBP) Accumulation Shares | 2.0%     | 2.5%     | 13.4%  | -1.0%   | 22.9%   | 199.7%           | 02/06/08       |
| IA Flexible Investment sector average   | 1.1%     | 2.7%     | 13.0%  | 7.1%    | 28.2%   | 131.6%           |                |

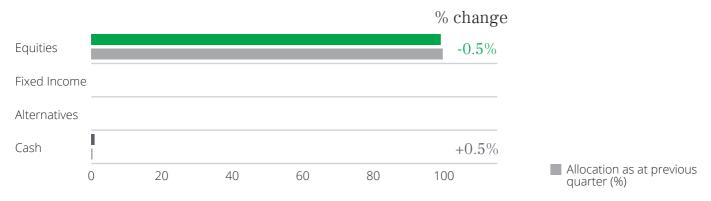
<sup>\*</sup>Since launch performance figures are from the launch date of the respective share class.

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Source: Quilter Investors as at 30 September 2024 unless otherwise stated. Total return, percentage growth, net of fees in pounds sterling. We have shown the performance of the portfolio against a performance comparator that is considered appropriate on the basis that the portfolio's equity exposure over time is expected to be similar to that of the average fund in this sector. Due to rounding and the use of derivatives (financial instruments that derive their values from underlying assets) the allocations may not add up to 100%.

# Your investment summary: Cirilium Adventurous Portfolio

### Cirilium Adventurous Portfolio asset allocation breakdown



# Cirilium Adventurous Portfolio growth year by year to end of September

| Holding  | 2024  | 2023 | 2022   | 2021  | 2020  |
|--|-------|------|--------|-------|-------|
| Quilter Investors Cirilium Adventurous Portfolio - A (GBP) Accumulation Shares | 12.8% | 2.8% | -15.5% | 26.8% | -2.7% |
| Quilter Investors Cirilium Adventurous Portfolio - R (GBP) Accumulation Shares | 13.5% | 3.6% | -14.8% | 27.7% | -1.9% |
| IA Flexible Investment sector average  | 13.0% | 4.8% | -9.6%  | 18.5% | 1.0%  |

# Cirilium Adventurous Portfolio growth to month end

| Holding   | 3 months | 6 months | 1 year | 3 years | 5 years | Since<br>launch* | Launch<br>date |
|---|----------|----------|--------|---------|---------|------------------|----------------|
| Quilter Investors Cirilium Adventurous Portfolio -<br>A (GBP) Accumulation Shares | 1.7%     | 1.8%     | 12.8%  | -1.9%   | 21.0%   | 27.1%            | 01/06/17       |
| Quilter Investors Cirilium Adventurous Portfolio -<br>R (GBP) Accumulation Shares | 1.9%     | 2.1%     | 13.5%  | 0.1%    | 25.4%   | 34.0%            | 01/06/17       |
| IA Flexible Investment sector average   | 1.1%     | 2.7%     | 13.0%  | 7.1%    | 28.2%   | 40.3%            |                |

<sup>\*</sup>Since launch performance figures are from the launch date of the respective share class.

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Source: Quilter Investors as at 30 September 2024 unless otherwise stated. Total return, percentage growth, net of fees in pounds sterling. We have shown the performance of the portfolio against a performance comparator that is considered appropriate on the basis that the portfolio's equity exposure over time is expected to be similar to that of the average fund in this sector. Due to rounding and the use of derivatives (financial instruments that derive their values from underlying assets) the allocations may not add up to 100%.

# Your portfolio holdings

| Holding Name                                      | Fund manager<br>(where applicable) | Asset type       | Cirilium<br>Conservative<br>Portfolio | Cirilium<br>Balanced<br>Portfolio | Cirilium<br>Moderate<br>Portfolio | Cirilium<br>Dynamic<br>Portfolio | Cirilium<br>Adventurous<br>Portfolio |
|---|------------------------------------|------------------|---------------------------------------|-----------------------------------|-----------------------------------|----------------------------------|--------------------------------------|
| EQUITY  |                                    |                  | 22.13%                                | 44.39%                            | 64.78%                            | 84.57%                           | 99.08%                               |
| ASIA PACIFIC EQUITY                               |                                    |                  | 3.53                                  | 5.43                              | 7.52                              | 9.04                             | 10.33                                |
| BAILLIE GIFFORD JAPAN TRUST<br>PLC                | BAILLIE GIFFORD                    | COLLECTIVE       | 0.25                                  | 0.45                              | 0.66                              | 0.85                             | 0.99                                 |
| FIDELITY ASIA PACIFIC OPPORTUNITIES FUND          | FIDELITY                           | COLLECTIVE       | 1.28                                  | 2.61                              | 4.32                              | 4.98                             | 5.80                                 |
| M&G JAPAN FUND                                    | M&G                                | COLLECTIVE       | 1.78                                  | 2.22                              | 2.42                              | 2.94                             | 3.18                                 |
| MSCI AC AP EX JAPAN (EUR) DEC 24                  |                                    | DERIVATIVE       | 0.00                                  | -0.25                             | 0.00                              | 0.00                             | 0.00                                 |
| MSCI PACIFIC EX JP NTR (EUR)<br>DEC 24            |                                    | DERIVATIVE       | 0.21                                  | 0.16                              | 0.12                              | 0.26                             | 0.37                                 |
| SCHRODER ASIAN TOTAL PLC                          | SCHRODERS                          | COLLECTIVE       | 0.00                                  | 0.24                              | 0.00                              | 0.00                             | 0.00                                 |
| CORPORATE CONVERTIBLE                             |                                    |                  | 0.00                                  | 0.00                              | 0.00                              | 0.00                             | 0.00                                 |
| APQ GLOBAL LIMITED 3.5% 30/09/24                  |                                    | BOND             | 0.00                                  | 0.00                              | 0.00                              | 0.00                             | 0.00                                 |
| EMERGING MARKETS EQUITY                           |                                    |                  | 1.36                                  | 3.57                              | 5.40                              | 7.64                             | 9.06                                 |
| JPMORGAN EMERGING MARKETS<br>INVESTMENT TRUST PLC | JPMORGAN                           | COLLECTIVE       | 0.25                                  | 0.45                              | 0.65                              | 0.86                             | 1.00                                 |
| JUPITER GLOBAL EMERGING<br>MARKETS FOCUS          | JUPITER                            | COLLECTIVE       | 0.37                                  | 0.68                              | 1.00                              | 1.22                             | 1.38                                 |
| MSCI EMRG MARKETS MINI (IFUS)<br>DEC 24           |                                    | DERIVATIVE       | -0.39                                 | -0.27                             | -0.27                             | -0.16                            | 0.00                                 |
| PACIFIC NORTH OF SOUTH EM<br>ALL CAP EQUITY       | PACIFIC CAPITAL<br>PARTNERS        | COLLECTIVE       | 0.85                                  | 1.92                              | 2.84                              | 3.94                             | 4.63                                 |
| QI EMERGING MARKETS EQUITY<br>FUND                |                                    | COLLECTIVE       | 0.28                                  | 0.79                              | 1.17                              | 1.79                             | 2.04                                 |
| EUROPEAN EQUITY                                   |                                    |                  | 3.11                                  | 7.12                              | 10.67                             | 14.21                            | 16.74                                |
| EURO STOXX 50 (EUR) DEC 24                        |                                    | DERIVATIVE       | -0.37                                 | -0.41                             | -0.44                             | -0.41                            | -0.12                                |
| FIDELITY EUROPEAN TRUST PLC                       | FIDELITY                           | COLLECTIVE       | 0.27                                  | 0.45                              | 0.65                              | 0.86                             | 0.98                                 |
| INVESCO EUROPEAN EQUITY INCOME FUND               | INVESCO                            | COLLECTIVE       | 0.62                                  | 1.37                              | 1.80                              | 2.53                             | 2.99                                 |
| M&G EUROPEAN STRATEGIC VALUE FUND                 | M&G                                | COLLECTIVE       | 1.17                                  | 2.48                              | 3.82                              | 4.72                             | 5.60                                 |
| MARTIN CURRIE EURO<br>UNCONSTRAINED               | MARTIN CURRIE                      | COLLECTIVE       | 0.61                                  | 1.34                              | 1.74                              | 2.47                             | 2.85                                 |
| PREMIER MITON EUROPEAN OPPORTUNITIES FUND         | PREMIER MITON                      | COLLECTIVE       | 0.82                                  | 1.88                              | 3.09                              | 4.05                             | 4.44                                 |
| GLOBAL EQUITY                                     |                                    |                  | 3.20                                  | 4.47                              | 5.72                              | 6.96                             | 7.80                                 |
| AB INTERNATIONAL HEALTH CARE PORTFOLIO            | ALLIANCE<br>BERNSTEIN              | COLLECTIVE       | 1.45                                  | 1.48                              | 1.49                              | 1.48                             | 1.45                                 |
| MONKS INVESTMENT TRUST PLC                        | BAILLIE GIFFORD                    | COLLECTIVE       | 0.27                                  | 0.48                              | 0.68                              | 0.90                             | 1.04                                 |
| QUILTER INV GBL EQUITY VALUE (REDWHEEL)           | REDWHEEL                           | COLLECTIVE       | 1.27                                  | 2.30                              | 3.25                              | 4.28                             | 5.10                                 |
| SCHRODER GLOBAL ENERGY<br>TRANSITION FUND         | SCHRODERS                          | COLLECTIVE       | 0.22                                  | 0.22                              | 0.31                              | 0.30                             | 0.21                                 |
| NORTH AMERICAN EQUITY                             |                                    |                  | 5.32                                  | 12.02                             | 18.90                             | 25.24                            | 30.12                                |
| BERKSHIRE HATHAWAY B<br>SHARES                    |                                    | DIRECT<br>EQUITY | 1.17                                  | 2.51                              | 3.91                              | 5.11                             | 5.82                                 |
| BRANDES U.S. VALUE                                | BRANDES                            | COLLECTIVE       | 1.21                                  | 2.57                              | 3.98                              | 5.14                             | 6.07                                 |
| EMINI S&P 500 (CME) DEC 24                        |                                    | DERIVATIVE       | -0.81                                 | -0.78                             | -0.81                             | -0.37                            | 0.00                                 |
| JPMORGAN AMERICAN<br>INVESTMENT TRUST PLC         | JPMORGAN                           | COLLECTIVE       | 0.26                                  | 0.46                              | 0.66                              | 0.86                             | 1.00                                 |

# Your portfolio holdings (cont'd)

| Holding Name                               | Fund manager<br>(where applicable) | Asset type | Cirilium<br>Conservative<br>Portfolio | Cirilium<br>Balanced<br>Portfolio | Cirilium<br>Moderate<br>Portfolio | Cirilium<br>Dynamic<br>Portfolio | Cirilium<br>Adventurous<br>Portfolio |
|--|------------------------------------|------------|---------------------------------------|-----------------------------------|-----------------------------------|----------------------------------|--------------------------------------|
| EQUITY (CONTINUED)                         |                                    |            |                                       |                                   |                                   |                                  |                                      |
| KLS SGA US LARGE CAP<br>GROWTH FUND        | KLS SGA                            | COLLECTIVE | 0.58                                  | 1.22                              | 1.81                              | 2.40                             | 2.78                                 |
| PERSHING SQUARE HOLDINGS<br>LTD            | PERSHING<br>SQUARE                 | COLLECTIVE | 0.24                                  | 0.45                              | 0.64                              | 0.84                             | 0.99                                 |
| PREMIER MITON US<br>OPPORTUNITIES FUND     | PREMIER MITON                      | COLLECTIVE | 0.82                                  | 1.64                              | 2.58                              | 3.34                             | 3.98                                 |
| QUILTER INV US EQUITY<br>GROWTH (JPMORGAN) | JPMORGAN                           | COLLECTIVE | 1.22                                  | 2.54                              | 4.05                              | 5.24                             | 6.23                                 |
| SANDS CAPITAL US SELECT<br>GROWTH FUND     | SANDS CAPITAL                      | COLLECTIVE | 0.64                                  | 1.41                              | 2.06                              | 2.67                             | 3.26                                 |
| PRIVATE EQUITY                             |                                    |            | 1.15                                  | 2.06                              | 2.54                              | 3.05                             | 3.10                                 |
| APQ GLOBAL LIMITED                         | APQ CAPITAL                        | COLLECTIVE | 0.00                                  | 0.00                              | 0.00                              | 0.11                             | 0.00                                 |
| EUROVESTECH PLC                            | EUROVESTECH                        | COLLECTIVE | 0.00                                  | 0.00                              | 0.00                              | 0.02                             | 0.00                                 |
| HARBOURVEST GLOBAL PRIVATE EQUITY          | HARBOURVEST                        | COLLECTIVE | 0.25                                  | 0.44                              | 0.64                              | 0.84                             | 0.96                                 |
| PANTHEON INTERNATIONAL PLC                 | PANTHEON                           | COLLECTIVE | 0.26                                  | 0.47                              | 0.68                              | 0.89                             | 1.04                                 |
| POLLEN STREET PLC                          | POLLEN STREET<br>CAPITAL           | COLLECTIVE | 0.00                                  | 0.50                              | 0.60                              | 0.59                             | 0.50                                 |
| RIVERSTONE ENERGY LIMITED                  | RIVERSTONE                         | COLLECTIVE | 0.64                                  | 0.64                              | 0.62                              | 0.60                             | 0.59                                 |
| UK EQUITY                                  |                                    |            | 4.45                                  | 9.71                              | 14.02                             | 18.42                            | 21.93                                |
| FINSBURY GROWTH & INCOME TRUST PLC         | LINDSELL TRAIN                     | COLLECTIVE | 0.25                                  | 0.44                              | 0.64                              | 0.84                             | 0.99                                 |
| FTSE 100 (IFEU) DEC 24                     |                                    | DERIVATIVE | 0.31                                  | 1.36                              | 2.21                              | 3.23                             | 4.28                                 |
| J O HAMBRO UK DYNAMIC FUND                 | J O HAMBRO                         | COLLECTIVE | 0.52                                  | 1.05                              | 1.56                              | 1.96                             | 2.28                                 |
| LF EQUITY INCOME FUND                      | WOODFORD                           | COLLECTIVE | 0.00                                  | 0.00                              | 0.00                              | 0.00                             | 0.00                                 |
| LF EQUITY INCOME FUND                      | WOODFORD                           | COLLECTIVE | 0.00                                  | 0.02                              | 0.03                              | 0.05                             | 0.00                                 |
| LIONTRUST UK GROWTH FUND                   | LIONTRUST                          | COLLECTIVE | 1.01                                  | 2.12                              | 2.88                              | 3.71                             | 4.31                                 |
| MONTANARO UK INCOME FUND                   | MONTANARO                          | COLLECTIVE | 0.51                                  | 1.01                              | 1.56                              | 1.92                             | 2.24                                 |
| QUILTER INV UK EQUITY 2<br>(NINETY ONE)    | NINETY ONE                         | COLLECTIVE | 1.06                                  | 2.18                              | 2.96                              | 3.88                             | 4.52                                 |
| RIVER AND MERCANTILE UK<br>RECOVERY FUND   | RIVER &<br>MERCANTILE              | COLLECTIVE | 0.53                                  | 1.06                              | 1.52                              | 1.98                             | 2.32                                 |
| THE CITY OF LONDON INVESTMENT TRUST PLC    | JANUS<br>HENDERSON                 | COLLECTIVE | 0.25                                  | 0.45                              | 0.65                              | 0.85                             | 1.00                                 |
| FIXED INCOME                               |                                    |            | 59.82%                                | 41.01%                            | 24.37%                            | 8.12%                            | 0.00%                                |
| CORPORATE BONDS                            |                                    |            | 25.09                                 | 17.44                             | 9.70                              | 3.10                             | 0.00                                 |
| FEDERATED HERMES UNCONSTRAINED CREDIT      | HERMES                             | COLLECTIVE | 1.23                                  | 1.48                              | 0.86                              | 0.00                             | 0.00                                 |
| PREMIER MITON FINANCIALS CAP SECURITIES    | PREMIER MITON                      | COLLECTIVE | 0.67                                  | 0.76                              | 0.76                              | 0.40                             | 0.00                                 |
| QI CORPORATE BOND FUND                     | PREMIER MITON                      | COLLECTIVE | 7.88                                  | 5.53                              | 3.16                              | 1.00                             | 0.00                                 |
| QUILTER INV STERLING CORP<br>BOND FUND     | FIDELITY                           | COLLECTIVE | 7.84                                  | 5.52                              | 3.14                              | 1.00                             | 0.00                                 |
| WELLINGTON GLOBAL CREDIT<br>ESG FUND       | WELLINGTON                         | COLLECTIVE | 7.48                                  | 4.15                              | 1.79                              | 0.70                             | 0.00                                 |
| GOVERNMENT BONDS                           |                                    |            | 15.03                                 | 9.95                              | 5.68                              | 1.18                             | 0.00                                 |
| 10Y ULTRA T-NOTE (CBT) DEC 24              |                                    | DERIVATIVE | 0.00                                  | 0.00                              | 0.00                              | -0.48                            | 0.00                                 |
| BLACKROCK ISHARES UK GILTS<br>ALL SHARES   | BLACKROCK                          | COLLECTIVE | 11.92                                 | 8.26                              | 3.16                              | 0.00                             | 0.00                                 |

# Your portfolio holdings (cont'd)

| Holding Name  | Fund manager<br>(where applicable) | Asset type | Cirilium<br>Conservative<br>Portfolio | Cirilium<br>Balanced<br>Portfolio | Cirilium<br>Moderate<br>Portfolio | Cirilium<br>Dynamic<br>Portfolio | Cirilium<br>Adventurous<br>Portfolio |
|---|------------------------------------|------------|---------------------------------------|-----------------------------------|-----------------------------------|----------------------------------|--------------------------------------|
| FIXED INCOME (CONTINUED)                                |                                    | , , ,      |                                       |                                   |                                   |                                  |                                      |
| EURO BUND GERMANY (EUR)<br>DEC 24                       |                                    | DERIVATIVE | -2.88                                 | -1.91                             | -1.41                             | -0.25                            | 0.00                                 |
| ISHARES GBP INDEX-LINKED<br>GILTS UCITS ETF             | BLACKROCK                          | COLLECTIVE | 1.03                                  | 1.02                              | 0.98                              | 1.02                             | 0.00                                 |
| LONG GILT (IFEU) DEC 24                                 |                                    | DERIVATIVE | 0.00                                  | 0.00                              | 1.88                              | 0.89                             | 0.00                                 |
| VANGUARD JAPAN<br>GOVERNMENT BOND INDEX<br>FUND         | VANGUARD                           | COLLECTIVE | 1.08                                  | 0.64                              | 0.26                              | 0.00                             | 0.00                                 |
| VANGUARD U.S. GOVERNMENT<br>BOND INDEX FUND             | VANGUARD                           | COLLECTIVE | 3.88                                  | 1.95                              | 0.80                              | 0.00                             | 0.00                                 |
| OTHER FIXED INCOME                                      |                                    |            | 19.69                                 | 13.62                             | 8.98                              | 3.84                             | 0.00                                 |
| ALLIANZ STRATEGIC BOND FUND                             | ALLIANZ                            | COLLECTIVE | 6.04                                  | 3.99                              | 2.38                              | 0.80                             | 0.00                                 |
| BLACKSTONE LOAN FINANCING<br>LIMITED                    | BLACKSTONE                         | COLLECTIVE | 0.00                                  | 0.00                              | 0.64                              | 0.64                             | 0.00                                 |
| JANUS HENDERSON ASSET-<br>BACKED SECURITIES             | JANUS<br>HENDERSON                 | COLLECTIVE | 1.54                                  | 1.57                              | 1.16                              | 0.80                             | 0.00                                 |
| JANUS HENDERSON STRATEGIC<br>BOND FUND                  | JANUS<br>HENDERSON                 | COLLECTIVE | 6.07                                  | 4.01                              | 2.39                              | 0.80                             | 0.00                                 |
| WELLINGTON OPPORTUNISTIC FIXED INCOME                   | WELLINGTON                         | COLLECTIVE | 6.05                                  | 4.04                              | 2.41                              | 0.80                             | 0.00                                 |
| ALTERNATIVES  |                                    |            | 11.34%                                | 11.60%                            | 8.38%                             | 6.10%                            | 0.00%                                |
| ALTERNATIVE EQUITY                                      |                                    |            | 1.27                                  | 1.30                              | 0.96                              | 0.70                             | 0.00                                 |
| COOPER CREEK NORTH AMERICA<br>LNG SHRT EQ               | COOPER CREEK<br>PARTNERS           | COLLECTIVE | 1.27                                  | 1.30                              | 0.96                              | 0.70                             | 0.00                                 |
| ALTERNATIVE FIXED INCOME                                |                                    |            | 4.42                                  | 4.60                              | 3.34                              | 2.54                             | 0.00                                 |
| BREVAN HOWARD ABSOLUTE RETURN GOV. BOND                 | BREVAN HOWARD                      | COLLECTIVE | 0.85                                  | 0.90                              | 0.64                              | 0.52                             | 0.00                                 |
| JUPITER STRATEGIC ABSOLUTE RETURN BOND                  | JUPITER                            | COLLECTIVE | 0.84                                  | 0.88                              | 0.63                              | 0.51                             | 0.00                                 |
| SCHRODER ALTERNATIVE INCOME GBPH                        | SCHRODERS                          | COLLECTIVE | 1.54                                  | 1.57                              | 1.16                              | 0.80                             | 0.00                                 |
| WELLINGTON GLOBAL TOTAL<br>RETURN                       | WELLINGTON                         | COLLECTIVE | 1.19                                  | 1.25                              | 0.92                              | 0.70                             | 0.00                                 |
| ALTERNATIVE OTHER                                       |                                    |            | 3.22                                  | 3.35                              | 2.36                              | 1.68                             | 0.00                                 |
| AQR MANAGED FUTURES UCITS FUND                          | AQR                                | COLLECTIVE | 2.53                                  | 2.67                              | 1.89                              | 1.28                             | 0.00                                 |
| PANTHEON INFRASTRUCTURE PLC                             | PANTHEON                           | COLLECTIVE | 0.56                                  | 0.55                              | 0.38                              | 0.33                             | 0.00                                 |
| THE RENEWABLES INFRASTRUCTURE GROUP                     | INFRARED<br>CAPITAL<br>PARTNERS    | COLLECTIVE | 0.13                                  | 0.13                              | 0.09                              | 0.08                             | 0.00                                 |
| COMMODITIES   |                                    |            | 1.38                                  | 1.42                              | 0.98                              | 0.84                             | 0.00                                 |
| L&G MULTI-STRATEGY<br>ENHANCED COMMODITIES<br>UCITS ETF | L&GIM LIMITED                      | COLLECTIVE | 0.51                                  | 0.51                              | 0.36                              | 0.30                             | 0.00                                 |
| UBS CMCI COMMODITY CARRY<br>SF UCITS ETF                | UBS                                | COLLECTIVE | 0.87                                  | 0.91                              | 0.62                              | 0.53                             | 0.00                                 |
| PROPERTY  |                                    |            | 1.06                                  | 0.93                              | 0.74                              | 0.34                             | 0.00                                 |
| IMPACT HEALTHCARE REIT PLC                              | IMPACT<br>HEALTHCARE               | COLLECTIVE | 1.06                                  | 0.93                              | 0.74                              | 0.34                             | 0.00                                 |

# Your portfolio holdings (cont'd)

| Holding Name | Fund manager<br>(where applicable) | Asset type | Cirilium<br>Conservative<br>Portfolio | Balanced | Moderate | Dynamic | Cirilium<br>Adventurous<br>Portfolio |
|--------------|------------------------------------|------------|---------------------------------------|----------|----------|---------|--------------------------------------|
| CASH         |                                    |            | 6.72%                                 | 3.01%    | 2.47%    | 1.21%   | 0.92%                                |
| CASH         |                                    |            | 6.72                                  | 3.01     | 2.47     | 1.21    | 0.92                                 |
|              |                                    |            |                                       |          |          |         |                                      |
| TOTAL        |                                    |            | 100%                                  | 100%     | 100%     | 100%    | 100%                                 |

# Your performance review



Humphreys Portfolio Manager



Chorley Portfolio Manager



Cowan Portfolio Manager

Over the quarter, the Cirilium Portfolios delivered returns of between 2.3% for the Conservative Portfolio and 1.9% for the Adventurous Portfolio, with stronger returns from the lower risk portfolios being driven by the relative strength of fixed income markets compared to equities. Our asset allocation decisions added little to portfolio returns, with positive effects from high-yield. bonds offsetting losses from our overweight to Japanese and healthcare equity. Manager selection effects were generally positive, and this helped most portfolios generate returns in excess of their performance comparators.



# How our equity holdings performed

#### A strong quarter for emerging markets

Asian stocks, led by China, were very strong contributors to performance over the guarter driven by a 21.4% rally in Chinese equities in September. The Fidelity Asia Pacific Opportunities Fund outperformed its benchmark by almost 3% over the quarter while the JPM Emerging Markets investment trust share price grew by 3.2% over the period.

#### Currency impacts US equity returns

Our US holdings were among the weakest contributors to returns for the portfolios, but this was mainly due to the strength of the pound. The performance from our underlying holdings was varied, with value oriented holdings such as the Brandes US Value Fund and Berkshire Hathaway delivering stronger outright performance than growth counterparts such as Pershing Square Holdings.

#### The UK leads the way

For sterling-based investors, the UK stock market was one of the strongest performers. Within the portfolios, the best returns came from managers with a larger-cap orientation. The City of London Investment Trust generated a 3.5% return, and the Quilter Investors Equity 2 Fund was up by 3.3% over the period.



## How our fixed-income holdings performed

#### Credit continues a pace

Our fixed income allocations were a positive contributor for the portfolios over the quarter, helped by falls in interest rates as well as compression of credit spreads. Corporate bonds were the strongest performers, and contributions from both high-yield bond funds, the Miton Financial Capital Securities and Hermes Unconstrained Credit funds.



### How our alternative holdings performed

#### Strong infrastructure

Overall, our alternatives holdings added to portfolio returns although this was largely due to very strong performance from our infrastructure holdings that delivered a more than 10% return over the quarter. The key contributors were The Renewables Infrastructure Group and Pantheon Infrastructure. Our carry strategies were also positive, with returns from both the Janus Henderson Asset-Backed Securities Fund and Schroder Alternative Securitised Income funds being key examples of this. Losses were most acutely felt in commodity strategies, which fared poorly given falls in energy commodity prices over the quarter.

# Portfolio changes

An updated strategic asset allocation (SAA) was implemented gradually over the course of the quarter. Fixed-income holdings were also broken out into global and UK government and corporate bond components. Our overall equity exposure was reduced slightly. At a regional level, there was an increase in US, global emerging markets, and Europe ex UK allocations at the expense of the UK. We also took the opportunity to refine the manager line up given these changes.

# New holdings

### **Quilter Investors US Equity Growth**

Ouilter

This strategy is run by IP Morgan and focuses on faster growing stocks, typically with higher quality and sustainable competitive advantages that can drive this growth. The experienced portfolio managers are supported by an extensive, dedicated analyst team. This holding has been added as a high conviction manager and helps to populate the increased SAA weight to US equity.

WELLINGTON MANAGEMENT®

# Wellington Global Credit ESG

This fund was added as part of the increase in global corporate bonds. The team at Wellington generate excess returns from a combination of top-down sector and market views, as well as underlying credit selection.



#### **Quilter Investors Corporate Bond**

Exposure to UK corporate bonds has increased due to the SAA update and this manager helps to fill part of this allocation. The fund is managed by Premier Miton and generates value from strong credit selection as well as trading actively in the corporate bond market.



#### **Quilter Investors Sterling Corporate Bond**

Exposure to UK corporate bonds has increased due to the SAA update and this manager helps to fill part of this allocation. This strategy is managed by Fidelity and generates value from top-down sector allocation decisions, as well as bottom up <u>credit</u> selections.

### Removed holdings

#### Tages Eckhardt Systematic Short-Term

INVESTCORP-TAGES

We exited this fund following a loss of conviction in the manager. Proceeds were reallocated to other convexity-style holdings within alternatives.



#### **Premier Miton UK Value Opportunities**

To implement the SAA changes, which saw a reduction in UK equity, we exited this position.



#### Baillie Gifford Japan Income Growth

To implement the SAA changes, which saw a reduction in Japanese equity, we exited this position.



#### Granahan US SMID Select

We exited this fund partly following a loss of conviction in the manager but also given a desire to reduce smaller cap exposures in the portfolio.

# Investment outlook

It's been another good year for equity markets as the US economy has defied predictions of recession. Despite generally weaker survey data, particularly from the manufacturing sector, real GDP growth has remained above historic trend rates and the labour market is showing only tentative signs of weakness. Inflation appears to be under control, giving central banks the green light to begin reducing interest rates.

# 1. What happens next?

While it is welcome news that central banks have <u>pivoted</u> to supporting growth rather than fighting inflation, we worry that bond markets are expecting too many interest rate cuts over the next year given our view that growth, in the US at least, should continue to do just fine. Meanwhile, China's recently announced policy support should provide further impetus for global growth, but risks leading to a resurgence in inflation, albeit not of the same scale as the pandemic induced spike.

# 2. How are we positioned?

Given our view that growth will be OK but not great, we are modestly overweight equities and high-yield bonds. We expect the latter to perform well in a soft landing. We are neutral government bonds to balance concerns that too many rate cuts are expected (which would argue for a short position) but also that bonds typically rally when rates are cut. If we see fewer rate cuts due to a stronger economy, this should still be fine for equities but there may be some bumps in the road ahead.

### 3. What if we are wrong?

If inflation rebounds and fewer rate cuts are delivered, our alternatives diversifiers should help us to navigate trickier markets. A fall in growth would be painful given our overweight to risk assets. However, corporate balance sheets remain strong, so we believe high yield bonds can perform better than in past recessions. We remain vigilant for signs of a slowdown and would reposition accordingly if we believed this was likely.



# Glossary

#### Carry strategies

Carry trades try to exploit differences in future pricing points, interest rates, or currencies. Carry strategies look for regular, low risk returns regardless of market direction.

#### Central banks

Central banks are the financial institutions typically tasked with managing a country's financial stability, by implementing monetary policy. This will involve setting interest rates, watching price stability, and regulating other financial institutions or organisations.

#### Consumer discretionary

Consumer discretionary describes goods and services that consumers consider non-essential, but highly desirable if their income allows. Consequently, companies that sell consumer discretionary products tend to be the most sensitive to economic cycles.

#### Consumer staples

Consumer staples are goods and services that are always in demand. Consequently, consumer staples companies are referred to as being non-cyclical or defensive companies and are favoured by investors when economic growth declines.

#### Convexity strategies

Convexity strategies are investment strategies that create positions where the payoff is greater than the potential loss, or that available from its benchmark. They can outperform in rising and falling markets but tend to lag when markets are flat.

#### Corporate bonds

Corporate bonds are bonds issued by companies. They are riskier than government bonds, so corporate bonds normally offer higher interest rates (or yields) to compensate for the added risk.

#### Credit

Credit is the generic term for bonds that are issued by companies (corporate bonds), not governments or government-backed institutions.

#### Credit spread

Credit spread is the additional yield offered by a corporate bond (issued by companies) versus a government bond of the same maturity and currency. This compensates the bondholder for the added risk that the company may default on its debt obligations.

#### Currency weakness

Currency weakness is when a currency, such as sterling, falls compared to another currency. For example, if a sterling investor holds a US dollar investment, and sterling falls compared to the US dollar, the return from the investment will increase.

#### Gilts

Gilts is the name given to bonds issued by the UK government.

#### High-yield bonds

High-yield bonds are bonds issued by countries, companies, or institutions with lower creditworthiness who must pay

greater rates of interest to compensate their bondholders for the increased risk of default.

#### Large-cap

Large-cap describes larger-sized companies as measured by market capitalisation (market cap). While the exact thresholds change with market conditions, large-cap refers to companies with a market capitalisation of \$10bn to \$200bn.

#### Overweight

Overweight is when a fund or portfolio holds a larger position in a particular stock, sector, region, or strategy than the index or model against which it is benchmarked. Underweight means the opposite.

Pivot is the term used to describe when central banks turn. from being hawkish, (raising interest rates to fight inflation), to being dovish, (reducing interest rates to help support the economy), or vice versa.

#### Soft landing

A soft landing is when a central bank, such as the Bank of England, can successfully slow down inflation, by raising interest rates, without causing a recession. When a central bank raises rates too quickly or by too much, it can cause a recession. This is known as a hard landing.

#### Strategic asset allocation

Strategic asset allocation (SAA) is a long-term model asset allocation set out for a fund or portfolio. It establishes how much of the fund or portfolio should be held in each asset class such as equities, bonds, alternatives, and cash.

#### **Treasuries**

Treasuries are US government bonds. They are issued by the US Treasury.

#### **US Federal Reserve**

The US Federal Reserve, commonly known as the Fed, is the central bank of the United States of America, it operates in a similar way to the Bank of England in the UK.

#### Value stocks

Value stocks tend to be well-established, mature businesses. They are companies whose share price is low relative to their value. Consequently, value stocks are among those with the highest dividend yields.

#### Volatility

Volatility is the extent and speed of change in the value of a financial security such as a bond or equity. The greater the movements in the price of a security, and the shorter the period of such changes, the higher its volatility. The higher the volatility of an asset, the more unpredictable and extreme its price movements.

# Thank you for investing with us

Keep an eye out for your next Cirilium Portfolios monthly commentary available in November.

#### Want more updates about your portfolio?

Please visit our website at **www.quilter.com** for all the latest news, views, and portfolio information.

Your financial adviser is on hand to discuss anything related to your investment decisions or the suitability of the products mentioned in this document.

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There are also other risks shown below of which investors should be aware. For more information on these risks, investors should read the key investor information document(s) (KIID(s)).

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